

Sophia Anderson SALES MANAGER Junior

+1 415 912-1054, it@resume.it, github.com/resumeit, [resumeit linkedin.com/in/resumeit](https://www.linkedin.com/in/resumeit), [RESUME.IT](https://www.resume.it),
Pittsburgh, USA (Ready to relocate) {Full-time at office}

SUMMARY

- Sales Manager with 3 years of experience motivating and leading sales teams.
- Consistently increased sales over 10% annually.

Office, Salesforce, Excel, PowerPoint,

EXPERIENCE

Jan 2018 - present 6.7 years Sales Manager
Resume LTD, < [resume.it](https://www.resume.it) > Pittsburgh, USA
Sales Manager Junior

- Increased sales by 10% each year.
- Ranked as #1 sales manager (out of 8) in 2019 and 2018.
- Surpassed sales goals by 15% in 2019 and 10% in 2018.

Office, Salesforce, Excel, PowerPoint,

Jun 2016 - Jan 2018 1.6 year Sales Manager
Resume LTD, < [resume.it](https://www.resume.it) > Pittsburgh, USA
Sales Manager Intern

- Increased sales from less than \$2 million to \$4 million within two years.

EDUCATION

Sep 2012 - May 2016, 3.7 years
Tepper School of Business at Carnegie Mellon University, USA, Pittsburgh
Bachelor's degree in Business Administration

LEADERSHIP AND AWARDS

- Voted Salesperson of the Year in 2019.
- Certified Professional Sales Person (CPSP) from the National Association of Sales Professionals (NASP)
- Certified Inside Sales Professional (CISP) from the American Association of Inside Sales Professionals (AA-ISP)