

# Sophia Anderson SALES MANAGER Junior

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Pittsburgh, USA (Ready to relocate) {Full-time at office}

## SUMMARY

Sales Manager with 3 years of experience motivating and leading sales teams. Consistently increased sales over 10% annually.  
Office Salesforce Excel PowerPoint

## EXPERIENCE

Jan 2018 - present 2.5 years Sales Manager

Resume LTD,

< [resume.it](https://www.resume.it) >

Pittsburgh, USA

Sales Manager

Junior

- Increased sales by 10% each year.
- Ranked as #1 sales manager (out of 8) in 2019 and 2018.
- Surpassed sales goals by 15% in 2019 and 10% in 2018.

Office Salesforce Excel PowerPoint

Jun 2016 - Jan 2018 1.6 year Sales Manager

Resume LTD,

< [resume.it](https://www.resume.it) >

Pittsburgh, USA

Sales Manager

Intern

- Increased sales from less than \$2 million to \$4 million within two years.

## EDUCATION

Sep 2012 - May 2016, 3.7 years

Tepper School of Business at Carnegie Mellon University, USA, Pittsburgh

Bachelor's degree in Business Administration

## LEADERSHIP AND AWARDS

- Voted Salesperson of the Year in 2019.
- Certified Professional Sales Person (CPSP) from the National Association of Sales Professionals (NASP)
- Certified Inside Sales Professional (CISP) from the American Association of Inside Sales Professionals (AA-ISP)